



# USDA BROILER MARKET NEWS REPORT

ISSN 1522-0567

MONDAY  
SEPTEMBER 13, 1999  
VOL. 46 NO. 109

U.S. Department of Agriculture

Agricultural Marketing Service

Poultry Programs

Market News Branch

## NATIONAL BROILER MARKET AT-A-GLANCE



Majority prices were unchanged in the West, unchanged to lower in all other areas. Trade sentiment was about steady in the West, about steady to barely steady elsewhere. Movement over the weekend was generally fair, best into fast food and retail features. Retail demand was light to fair, food service was moderate. Supplies ranged balanced to ample. In the parts structure, wings were sufficient to tight and clearing, dark meat items were in fairly good balance. Breast items were readily available and slow to clear. In production areas, live supplies were moderate. Weights were in a full range, but mostly desirable.

**Final report** of prices negotiated for trucklot sales of ready-to-cook broiler/fryers delivered to first receivers at major market areas week of 09/13-09/18/99 (cents per lb)

US GRADE A				COMPOSITE	
(Includes branded product)					
AREAS	MAJORITY	WTD AVG	LOADS	WTD AVG	LOADS
Bos/New Eng	52.00-53.00	52.56	17	57.37	36
Chicago	46.00-51.00	50.77	49	53.17	80
Cincinnati	TFEWR	—	—	58.58	25
Cleveland	TFEWR	—	—	61.00	15
Denver	65.50	65.44	17	63.94	36
Detroit	46.00-50.00	51.18	20	55.23	45
Los Angeles	66.00	65.48	60	63.72	115
New York	50.00-53.00	50.55	48	54.44	88
Philadelphia	46.00-51.00	50.22	9	52.67	27
Pittsburgh	46.50-50.00	49.64	11	55.18	57
St. Louis	50.50-51.00	50.78	21	52.53	43
San Francisco	66.50	65.89	31	68.71	52

### Composite 12 City Weighted Average

Loads	09/13/99	Change/Last Wk	09/06/99	09/14/98
619	57.83	-0.57	58.40	70.56

WOG BROILERS (without giblets) - prices paid per lb delvd to first receivers in trucklot and less than trucklot quantities.

REGIONS	MAJORITY	WTD AVG	LOADS
East	53.00-59.00	55.42	39
Central	51.00-59.25	57.80	57
West	55.00-69.00	62.23	54
<b>Southeast Area FOB Dock Equivalent</b>			
Mississippi	59.00-61.00	59.80	79

### GEORGIA F.O.B. DOCK PRICES

The Georgia f.o.b. dock quoted price on broilers/fryers for this week's trading is 61.50 cents based on ice-packed USDA grade "A" sized 2 1/2 to 3 pound birds.

LOADS	RANGE	MONDAY FINAL WTD AVG FOB DOCK OR EQUIVALENT
1,195	46.00-68.50	59.86

The Georgia f.o.b. dock confirmed final weighted average prices on ice pack parts:

ITEM	WTD AVG (CENTS PER POUND)	VOLUME (000 POUNDS)
BREASTS - B/S	194.00	4,221
BREASTS - WHOLE	92.50	2,118
THIGH MEAT - B/S	60.50	572
LEG QUARTERS	22.50	9,198
WINGS	53.00	3,120

THIS INFORMATION IS SUPPLIED BY THE GEORGIA DEPARTMENT OF AGRICULTURE'S POULTRY MARKET NEWS SERVICE.

**SOUTHERN REGION BROILER/FRYERS** Trade sentiment was cautiously steady to barely steady. Demand was mostly moderate, best for retail feature activity and fast food accounts. Supplies were fully sufficient for current needs. In the parts complex, trading was slow for breast items with supplies fully adequate, dark meat was moderate with supplies generally balanced. Wings were in close balance and in the best position. In production areas, live supplies were moderate at desirable to slightly heavier weights.

**WEST COAST REGION BROILER/FRYERS** The final majority prices unchanged from last week. Trade sentiment was barely steady. Offerings ample for an only fair buyers' needs. Sharp discounts continued to be offered but stimulated little additional buying interest. Retailer demand was moderate overall. Dealers reported fair weekend clearances. The market tone was firm on wings, weak on breasts and barely steady on balance of parts. Reported parts trading for delivery into California: boneless breasts 155-185, breasts bone-in 89-96, wings 54-58, leg quarters bulk 23-27 and bagged 4/10's 25-29. The Los Angeles negotiated WOG average was 54.27 down 1.98 and the volume reported up 18 percent at 27 loads.

**MIDWEST REGION BROILER/FRYERS** Final majority prices for this week's deliveries were lower in all areas, except Ohio noted TFEWR from last Tuesday's final. Whole fryer trade sentiment was about steady to weak. Offerings fully adequate and easily meet demand. Retail movement was light to slow in all areas. Food service demand was fair to good in Chicago with all other areas reporting movement light to fair at best. Floor stocks were at least adequate with sizes desirable to heavy. Supplies were adequate to fully adequate with livers tight and wings in best balance. The trade sentiment was barely steady to weak on breast items and mostly steady on the balance.

**NORTHEAST REGION BROILER/FRYERS** Trucklot buying interest on ready-to-cook whole broiler/fryers was fair. Offerings easily handled the current irregular buyer interest. Retail and distributive movement was usually reported as light, but as expected. The market tone was about steady. In the parts market, product was in good balance to satisfy most immediate trade requirements with breast items often noted as continuing to struggle for placement.

**DELMARVA BROILER/FRYERS** Movement of ready-to-cook whole birds was fair to moderate. Seller offerings were fully adequate for immediate needs. Live supplies were moderate; weights were mostly desirable to heavy. Processing schedules were moderately heavy. Less than trucklot asking prices were unchanged at 53 to 65 cents. Trade sentiment remained about steady at best. In the parts complex, breast cuts were readily available and competitively offered to a limited and generally disinterested buying interest. Leg items were usually noted as in balance and clearing satisfactorily. Wings were in best demand and were generally noted as well cleared.

\*BROILER/FRYER CURRENT NEGOTIATED PRICES FOR IMMEDIATE DELIVERY INCLUDES MOSTLY MULTIPLE-DROP SHIPMENTS OF BRANDED AND WING TAGGED TO NEW YORK CITY FROM DELMARVA. **BRANDED U.S. GRADE A**

RANGE	52-68
WEIGHTED AVERAGE	57.43
NO. OF BOXES	9,032

\*6 of 8 plants reporting.

**NORTHEAST BROILER/FRYER PARTS** Trucklot buying activity was irregular as most dealers were cautious and made purchases accordingly. Offerings were in good balance to easily satisfy the limited interest with breasts often noted as struggling. Retail and distributive movement was usually reported as no better than fair. The market tone was cautiously steady to weak in instances. PRICES PAID PER POUND, ICE PACKED AND CO2 PACKED BROILER/FRYER PARTS, DELIVERED TO FIRST RECEIVERS IN POOL TRUCKLOT AND TRUCKLOT QUANTITIES.

ITEM	CURRENT NEG TRADING*	WTD AVG**	VOL/LBS
BREAST - B/S	160-165	176.64	476,520
TENDERLOINS	150-155	155.01	89,870
BREAST - WITH RIBS	75-76	91.11	214,360
BREAST - LINE RUN	75	77.20	117,000
LEGS	29-30	35.48	281,920
LEG QUARTERS (BULK)	20-21	23.85	304,238
DRUMSTICKS	34-35	35.33	108,990
THIGHS	19-20	30.99	65,120
B/S THIGHS	70-71	70.79	28,840
WINGS (WHOLE)	51-52	59.18	184,160
BACKS AND NECKS (STRIPPED)	10-12	12.04	22,320
LIVERS (5 POUND TUBS)	55-60	64.71	13,896
GIZZARDS (HEARTS)	40-45	49.63	26,240

INCLUDES NEW YORK CITY METROPOLITAN AREA, NORTHERN NEW JERSEY, MASSACHUSETTS, CONNECTICUT, RHODE ISLAND, AND PENNSYLVANIA (NORTHEAST OF HARRISBURG).

\* TODAY'S NEGOTIATED SALES AS OF 11:30 A.M.

\*\* WEIGHTED AVERAGE PRICE OF ALL GRADES AND BRANDS OF PRODUCT SHIPPED, OR TO BE SHIPPED AS OF 1:30 P.M.

#### ARKANSAS BROILER/FRYER PARTS

F.O.B. DOCK OR EQUIVALENT, ICED OR CO2 PACKED, PRICES SHOWN ARE DAY OF SHIPMENT (INCLUDES CURRENT AND PRIOR NEGOTIATIONS), TRUCKLOT AND LESS THAN TRUCKLOT VOLUME, CENTS PER POUND.

ITEM	POUNDS (000)	RANGE	MAJORITY	WTD AVG
BREAST - B/S	480	155.00-180.00	160-170	167.75
TENDERLOINS	123	160.00-200.00	-	174.61
BREAST - WITH RIBS	360	80.00-85.00	80	80.89
FRONT HALVES	840	58.00-85.00	64-67	63.62
LEGS	NO TRADING REPORTED			
LEG QUARTERS (BULK)	405	19.00-22.00	19-21	20.42
LEG QUARTERS (4/10)	1,521	21.00-22.00	22	21.89
WINGS (WHOLE)	272	41.00-56.00	46-47	45.16
DRUMSTICKS	183	30.00-44.00	30	31.76
THIGHS	NO TRADING REPORTED			

#### ESTIMATED SLAUGHTER OF BROILER-FRYERS (IN THOUSANDS)

	ESTIMATE	ACTUAL	AVG WTS	ACTUAL	AVG WTS
	09/13	09/09	09/09	09/06	09/02
ALA	3,900	3,888	5.03	(A)	5.01
ARK	5,224	5,188	4.82	Holiday	4.66
DELMARVA	2,469	2,498	4.98	Holiday	4.94
KY-LA-TN	1,822	1,783	4.37	(A)	4.36
MISS	2,777	2,819	4.94	(A)	4.88
NC	2,473	2,515	5.53	(A)	5.49
TEXAS	1,937	2,022	4.73	(A)	4.57
TOTAL	20,602	20,713	4.93	(A)	4.86
MON	20,602(B)			2,733(B)	

(A) Not published to avoid disclosing individual operations

(B) Weekly cumulative for states listed above.

Broiler-fryer slaughter under federal inspection for 13-Sep 1999 is estimated to be 30,823,000 up 651.60 percent from a week ago and up 7.26 percent from a year ago.

(Last week 4,101,000, last year 28,736,000)

SOUTHERN STATES BROILER/FRYER PARTS F.O.B. DOCK OR EQUIVALENT, ICED OR CO2 PACKED, PRICES SHOWN ARE DAY OF SHIPMENT (INCLUDES CURRENT AND PRIOR NEGOTIATIONS), TRUCKLOT AND LESS THAN TRUCKLOT VOLUME, CENTS PER POUND.				
ITEM	POUNDS (000)	RANGE	MAJORITY	WTD AVG
BREAST - B/S	751	127.00-215.00	-	184.58
TENDERLOINS	172	150.00-200.00	-	183.60
BREAST - LINE RUN	101	84.00-95.00	84-85	85.09
FRONT HALVES	TOO FEW TO REPORT			
LEGS	98	31.00-37.00	31-32	32.10
LEG QUARTERS (BULK)	361	18.00-22.00	19-20	19.45
LEG QUARTERS (4/10)	1,265	21.00-24.00	21-23	22.31
WINGS (WHOLE)	132	48.00-53.50	49-50	50.22
WINGS (CUT)	371	56.00-72.00	61-62	61.81
DRUMSTICKS	TOO FEW TO REPORT			
THIGHS	TOO FEW TO REPORT			
B/S THIGHS	73	53.00-68.00	-	55.56

\*\*\*\*\*  
WHOLE BODY INDEX BASED ON SOUTHERN STATES PARTS  
TRADING FOR SEPTEMBER 13, 1999 — F.O.B. DOCK.

	TODAY'S RANGE	5-DAY AVERAGE
	37.00 - 45.00	40.93
		44.08

The Index is intended solely as an indicator of values for commodity-type product and does not represent industry's willingness to sell or ability to buy.

**MIDWEST REGION PARTS** PRICES PER LB., ICE-PACKED POOL TRUCKLOT AND TRUCKLOT QUANTITIES DELIVERED TO IL, IN, IA, KS, MI, MN, MO, NE, ND, OH, SD, AND WI WEEK OF 09/13-09/17/99

	Price Per Lb.	Mostly
BREAST - B/S	150.00 - 190.00	175.00 - 185.00
BREAST - LINE RUN	80.00 - 102.00	80.00 - 85.00
LEGS	34.00 - 40.00	34.00 - 38.00
LEG QUARTERS (BULK)	17.00 - 28.00	21.00 - 23.00
DRUMSTICKS	28.00 - 35.00	28.00
WINGS (WHOLE)	44.00 - 52.00	46.00 - 48.00
BACKS AND NECKS (STRIPPED)	10.00 - 12.00	-
LIVERS (5 POUND TUBS)	25.00 - 40.00	-
GIZZARDS (HEARTS)	30.00 - 48.00	-

#### SOUTHERN CALIFORNIA (L.A. AREA) PROCESSED POULTRY, DELIVERED TO RESTAURANTS AND INSTITUTIONS

CENTS PER POUND.	RANGE
WOGS 2# & UP - WHOLE	78-92
WOGS 2# & UP - CUT UP 8&9 PIECES	80-97
FROZEN HENS 5# & UP	88-93
FROZEN DUCKS	145-149
FROZEN SQUABS	589

#### DELIVERED TO RETAILERS IN SOUTHERN CALIFORNIA (L.A. AREA)

FRESH FRYERS	82-84
ROASTERS 4# & UP	84-90
HENS UNDER 5#	-
HENS OVER 5#	83-88
DUCKS	135
RABBITS-WHOLE	309
RABBITS-CUT UP	326

#### SAN FRANCISCO PROCESSED POULTRY

##### DELIVERED TO RESTAURANTS AND INSTITUTIONS

FRESH FRYERS	ICE PACK	93-98
	DRY PACK	107
ROASTERS 4# & UP	ICE PACK	104
	DRY PACK	112
HENS OVER 5#	DRY PACK	98
	ICE PACK	92
DUCKS		149-166

**EASTERN REGION** PRICES NEGOTIATED FOR MECHANICALLY SEPARATED CHICKEN IN TRUCKLOT AND LESS THAN TRUCKLOT VOLUMES, CENTS PER POUND FOR DELIVERY WITHIN TWO WEEKS. 10-SEP-99

**CHICKEN PRICES**

FAT CONTENT	FROZEN		FRESH	
	FOB DOCK	DELIVERED	FOB DOCK	DELIVERED
15% OR LESS				
RANGE	16.00-18.00	-	18.00	-
WTD AVERAGE	16.19		18.00	

775,000 pounds, this includes 320,000 pounds for export shipment.

**CHICKEN PRICES, WITH ADDED SKIN**

15% OR LESS				
RANGE	14.00	17.50	18.00	17.00
WTD AVERAGE	14.00	17.50	18.00	17.00

998,000 pounds, this includes 0 pounds for export shipment.

15-20%

RANGE	13.75-17.00	14.00	13.00-15.50	13.00-15.00
WTD AVERAGE	16.33	14.00	14.33	14.09

2,289,000 pounds, this includes 852,000 pounds for export shipment.

20% OR MORE

RANGE	-	-	13.50	-
WTD AVERAGE			13.50	

200,000 pounds, this includes 0 pounds for export shipment.

\* INCLUDES THE FOLLOWING STATES: CT, DE, FL, GA, MA, MD, ME, NC, NH, NJ, NY, PA, RI, SC, VA, VT, WV

**SOUTH CENTRAL HEAVY LIVE HEN REPORT** Prices were lower compared to the past week. Demand was light for fully adequate offerings of heavy hens. Finished sales were sluggish with available supplies at least adequate for sales requirements. Schedules were at or near capacity. Trade sentiment was barely steady to weak.

HEAVY TYPE HENS (7 LBS AND UP) \*

FINAL PRICE, CENTS PER LB., GENERALLY FOR SLAUGHTER THE WEEK OF 13-SEP-99

	RANGE CENTS/LB.	MAJORITY	WTD AVG
AT FARM BUYER LOADING	8-18	12-14	13.39

\* WEIGHTS UNDER 7 LBS. SUBJECT TO DISCOUNT.

**CENTRAL REGION** PRICES NEGOTIATED FOR MECHANICALLY SEPARATED CHICKEN IN TRUCKLOT AND LESS THAN TRUCKLOT VOLUMES, CENTS PER POUND FOR DELIVERY WITHIN TWO WEEKS. 10-SEP-99

**CHICKEN PRICES**

FAT CONTENT	FROZEN		FRESH	
	FOB DOCK	DELIVERED	FOB DOCK	DELIVERED
15% OR LESS				
RANGE	-	-	-	-
WTD AVERAGE				

0 pounds, this includes 0 pounds for export shipment.

**CHICKEN PRICES, WITH ADDED SKIN**

15% OR LESS				
RANGE	15.00-19.00	20.00	15.00	-
WTD AVERAGE	17.67	20.00	15.00	

188,600 pounds, this includes 81,600 pounds for export shipment.

15-20%

RANGE	14.00-15.00	14.00-17.00	10.50-15.00	13.00-13.50
WTD AVERAGE	14.31	15.00	11.65	13.33

1,611,600 pounds, this includes 408,000 pounds for export shipment.

20% OR MORE

RANGE	-	-	-	-
WTD AVERAGE				

0 pounds, this includes 0 pounds for export shipment.

\* INCLUDES THE FOLLOWING STATES: AL, AR, IA, IL, IN, KS, KY, LA, MI, MN, MO, MS, ND, NE, OK, OH, SD, TN, TX, WI

**SOUTHEAST HEAVY LIVE HEN REPORT** Majority prices were irregular with the weighted average price still trending lower when compared to a week earlier. Demand was light for ample offerings. Processing schedules were usually normal for current week. Undertone was mixed and barely steady.

HEAVY TYPE HENS (7 POUNDS AND UP) \*

FINAL PRICE, CENTS PER LB., GENERALLY FOR SLAUGHTER THE WEEK OF 13-SEP-99

	RANGE CENTS/LB.	MAJORITY	WTD AVG
AT FARM BUYER LOADING	7-17	8-16	12.14
AT FARM PRODUCER LOADING	TOO FEW TO REPORT		
FOB PLANT	TOO FEW TO REPORT		

\* WEIGHTS UNDER 7 LBS. SUBJECT TO DISCOUNT.

**USDA, AMS, POULTRY PROGRAMS,  
POULTRY MARKET NEWS OFFICES**

Washington, DC	Voice	(202)720-6911	Grover T. Hunter
	Fax	(202)720-2403	(Chief)
Atlanta, GA	Voice	(404)562-5850	Johnny Freeman
	Fax	(404)562-5875	(Officer-In-Charge)
	Recorded	(404)562-5856	
Jackson, MS	Voice	(601)965-4662	Gary Brown
	Fax	(601)965-4661	(Officer-In-Charge)
Des Moines, IA	Voice	(515)284-4471	Mary L. Adkins
	Fax	(515)284-4468	(Officer-In-Charge)
	Recorded	(515)284-4545	
Bell, CA	Voice	(213)269-4154	Jim Derby
	Fax	(213)269-5926	(Officer-In-Charge)
	Recorded	(213)260-4676	